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**UNITED STATES DISTRICT COURT  
DISTRICT OF NEVADA**

Kajan Johnson, Clarence Dollaway, and Tristan  
Connelly, on behalf of themselves and all others  
similarly situated,

Plaintiffs,

v.

Zuffa LLC, Zuffa Parent LLC n/k/a TKO  
Operating Company, LLC (d/b/a Ultimate  
Fighting Championship and UFC), and Endeavor  
Group Holdings, Inc.,

Defendants.

2:21-cv-01189-RFB-BNW

**PLAINTIFFS' OPPOSITION TO  
DEFENDANT ENDEAVOR GROUP  
HOLDINGS, INC.'S FOURTH MOTION TO  
DISMISS PLAINTIFFS' AMENDED  
COMPLAINT**

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## 1 I. INTRODUCTION

2 Plaintiffs Kajan Johnson, Clarence Dollaway, and Tristan Connelly (“Plaintiffs”) filed their  
 3 Amended Complaint on December 15, 2023 against Endeavor Group Holdings, Inc., Zuffa, LLC, and TKO  
 4 Operating Company, LLC (“Defendants”).<sup>1</sup> TKO Operating Company, LLC (“TKO”) did not move to  
 5 dismiss the complaint.<sup>2</sup> The Court denied without prejudice Zuffa, LLC (“Zuffa”) and Endeavor Group  
 6 Holdings, Inc.’s (“Endeavor”) joint motion to dismiss on September 30, 2022.<sup>3</sup> Together, Zuffa and TKO  
 7 subsequently answered the Amended Complaint.<sup>4</sup> Endeavor has now filed another motion to dismiss the  
 8 Amended Complaint (the “Motion” or the “4th Motion”).<sup>5</sup> None of Endeavor’s arguments for dismissal  
 9 has merit.<sup>6</sup> And despite the Court’s statement that it would permit discovery of Endeavor’s alleged role in  
 10 the alleged anticompetitive scheme before entertaining another motion to dismiss,<sup>7</sup> Endeavor has, to date,  
 11 failed to produce documents in response to Plaintiffs’ document requests. Thus, this Motion is, at minimum,  
 12 premature. Should the Court decide not to dismiss the 4th Motion this time with prejudice, the Motion  
 13 should be denied without prejudice again; Endeavor should be forced to produce documents relating to its  
 14 alleged role in the challenged conduct; and only then should a Rule 12 motion be entertained.

15 As this Court recognized in ruling on class certification and summary judgment in *Le*, Plaintiffs  
 16 have amassed copious evidence that the UFC engaged and continues to engage in the alleged scheme (the  
 17 “Scheme”) in violation of Section 2 of the Sherman Act, maintaining and enhancing the UFC’s monopsony  
 18 power, and causing alleged anticompetitive harms.<sup>8</sup> UFC used a string of acquisitions to acquire top-level  
 19 MMA fighters and then imposed exclusive contracts on all of its professional mixed martial arts (“MMA”)   
 20 fighters that are long-term on paper and perpetual in practice. Am. Compl. ¶ 5. It signed the vast majority  
 21 of fighters ranked highly in their respective weight classes to exclusive contracts. *Id.* at ¶ 81. It acquired

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23 <sup>1</sup> Plaintiffs’ Amended Complaint (“Am. Compl.”), ECF No. 118.

24 <sup>2</sup> See Defs.’ Mot. to Dismiss, ECF No. 17 (“Defs.’ 1st Mot.”).

25 <sup>3</sup> Mot. Hr’g Tr. at 29:14-15, ECF No. 69; Min. Order, ECF No. 158.

26 <sup>4</sup> ECF No. 129.

27 <sup>5</sup> Endeavor filed its Fourth Motion to Dismiss (“Def.’s 4th Mot.”) on October 7, 2024, ECF No. 160.

28 <sup>6</sup> Def.’s 2d Mot. to Dismiss, ECF No. 117 (“Def.’s 2d Mot.”); Def.’s 3d Mot. to Dismiss, ECF No.  
 128 (“Def.’s 3d Mot.”).

<sup>7</sup> See Mot. Hr’g Tr. at 23:14-22, ECF No. 69.

<sup>8</sup> Class Cert. Order, *Le v. Zuffa, LLC*, No. 2:15-cv-01045 (D. Nev.), ECF No. 839; see also Order  
 Den. Summ. J., *Le v. Zuffa, LLC*, No. 2:15-cv-01045 (D. Nev.), ECF No. 959.

1 and otherwise foreclosed potential competitors. *Id.* at ¶ 101. It coerces fighters—especially those that win  
 2 and attract large audiences—into new long-term contracts. *Id.* at ¶ 9. It does so in part by forcing fighters  
 3 to sign new contracts before the old ones expire on pain of being deprived of fights—and thus pay—or  
 4 being forced to face undesirable opponents. *Id.* Moreover, the strands of the scheme—contracts,  
 5 acquisitions, and coercion—are inextricably intertwined. *Id.* at ¶ 9. For example, the acquisitions and the  
 6 coercion lock fighters into the contracts. *Id.* Similarly, the contracts require fighters to compete only in  
 7 UFC bouts, depriving potential competitor MMA promotions of a critical mass of top-ranked Fighters. *Id.*  
 8 at ¶¶ 85, 142, 153. Plaintiffs allege that Endeavor was directly involved in the alleged Scheme. *Id.* at ¶ 32.

9 This same basic continuing Scheme is the basis both for the *Le* and the *Johnson* cases.<sup>9</sup> This case  
 10 differs from *Le* in three ways: (1) it seeks to hold accountable Endeavor, the majority owner of Zuffa since  
 11 2016, for its active involvement in suppressing fighter compensation; (2) it seeks to preserve the rights of  
 12 fighters allegedly injured by Defendants’ conduct after June 30, 2017, when the *Le* class period ends; and  
 13 (3) it seeks injunctive relief to stop the alleged anticompetitive practices. Am. Compl. ¶ 157.

14 These efforts should be uncontroversial. Endeavor and its affiliates paid approximately \$4 billion  
 15 in 2016 for the UFC. *Id.* at ¶ 30. Endeavor itself acquired a controlling interest in part to oversee the  
 16 management of the UFC. *Id.* It would have been more efficient for Endeavor simply to acknowledge that  
 17 this new *Johnson* case may proceed—as *Le* has—and that *the evidence* should determine whether the case  
 18 against it succeeds. Indeed, that is essentially what the Court reasoned with Endeavor’s prior effort to  
 19 dismiss the *Johnson* case.<sup>10</sup> Despite discovery having not yet gotten under way from Endeavor, Endeavor  
 20 has nonetheless filed yet another motion to dismiss, just as it previously did in this case, and as the UFC  
 21 previously did unsuccessfully in *Le*. *See Le v. Zuffa, LLC*, 216 F. Supp. 3d 1154 (D. Nev. 2016).

22 Endeavor’s motion makes two primary arguments. First, Endeavor contends Plaintiffs failed to  
 23 allege facts showing any direct liability against it. Endeavor argues that Plaintiffs’ pleading seeks  
 24 improperly to hold Endeavor vicariously liable for Zuffa’s actions. *See* Def.’s 4th Mot. at 8. Not so. As  
 25 discussed below in Section III.A, Plaintiffs allege that Endeavor played an active, significant role in the  
 26

27 <sup>9</sup> Am. Compl., ECF No. 118.

28 <sup>10</sup> Mot. Hr’g Tr. at 23:14-22, ECF No. 68 (Court denied motion to dismiss without prejudice and suggested focused discovery on the role of Endeavor before dismissing Endeavor with prejudice).

1 alleged anticompetitive Scheme. Am. Compl. ¶¶ 30-31; *see also infra* Section III.C. Relevant cases—  
 2 including controlling Ninth Circuit precedent—hold that those allegations suffice. *Arandell Corp. v.*  
 3 *Centerpoint Energy Servs., Inc.*, 900 F. 3d 623, 629-32 (9th Cir. 2018).

4 Second, Endeavor argues that Plaintiffs do not allege it possesses monopsony power. *See* Def.’s 4th  
 5 Mot. at 6. On the contrary, Plaintiffs allege Defendants, including Endeavor, possess monopsony power  
 6 and that such power over MMA fighters has grown over time throughout the proposed Class Period in  
 7 *Johnson* (i.e., July 1, 2017 to the present) in this case. *See, e.g.*, Am. Compl. ¶¶ 100-102, 112, and Section  
 8 III.B *infra*.

9 If, however, the Court is not persuaded to deny Endeavor’s motion to dismiss outright, it should  
 10 require the parties to meet and confer on outstanding discovery, oversee any disputes, and allow Plaintiffs  
 11 to amend their Complaint with evidence regarding Endeavor’s additional involvement in the alleged  
 12 scheme obtained through discovery.

13 For these reasons, the Court should deny Endeavor’s Motion in its entirety.

## 14 **II. LEGAL STANDARD**

15 The Court should take Plaintiffs’ non-conclusory allegations as true, view them in the light most  
 16 favorable to Plaintiffs, and determine whether they plausibly satisfy the elements of a claim. *Le*, 216 F.  
 17 Supp. 3d at 1163-64. Further, contrary to the 4th Motion, the Court should consider the allegations in the  
 18 Amended Complaint, not assertions by Defendants, articles that appear on the internet, or other sources  
 19 that are not properly subject to judicial notice. *Id.* at 1164.

20 However, while Rule 12(b)(6) review is generally limited to the complaint, Federal Rule of  
 21 Evidence 201 permits a court to take judicial notice of “matters of public record outside the pleadings.”  
 22 *Wells v. Global Tech Industries*, 658 F. Supp. 3d 912, 916 (D. Nev. 2023) (citing *Plevy v. Haggerty*, 38 F.  
 23 Supp. 2d 816, 821 (C.D. Cal. 1998); *Mack v. South Bay Beer Distrib.*, 798 F.2d 1279, 1282 (9th Cir. 1986).  
 24 “It is . . . well established that courts may take judicial notice of SEC filings.” *Wells*, 658 F. Supp. 3d at  
 25 912 (citing *Fluor Corporation v. Resolute Management, Inc.*, No. 8:21-cv-01907, 2022 WL 2101891, at  
 26 \*2 (C.D. Cal. May 4, 2022)).<sup>11</sup>

27  
 28 <sup>11</sup> *See Khoja v. Orexigen Therapeutics, Inc.*, 899 F.3d 988, 998 (9th Cir. 2018) (discussing exceptions  
 to rule that assessment of a complaint is limited to its face).

### 1 **III. ARGUMENT**

#### 2 **A. Plaintiffs Adequately Allege Endeavor’s Controlling Role in Defendants’ Scheme**

3 Endeavor claims that Plaintiffs seek to hold Endeavor liable without “showing any direct liability  
4 against Endeavor.” Def.’s 4th Mot. at 9. Untrue. Plaintiffs seek to hold Endeavor liable because of *its own*  
5 *conduct*. All that is necessary at this stage is to establish that: (1) the corporate family, which includes  
6 Endeavor and Zuffa, as a whole violated Section 2 of the Sherman Act, 15 U.S.C. § 2; and (2) Endeavor  
7 played a role in that violation. *Arandell*, 900 F.3d at 631 (discussing *Lenox MacLaren Surgical Corp. v.*  
8 *Medtronic, Inc.*, 847 F.3d 1221 (10th Cir. 2017)). Endeavor ignores this point and the ruling in *Arandell*,  
9 which constitutes binding Ninth Circuit law, contending that Plaintiffs are trying to hold Endeavor liable  
10 for the acts of Zuffa. *See* Def.’s 4th Mot. at 8-9. But Endeavor’s effort to avoid the *Arandell* Court’s  
11 recognition that its reasoning applies to Section 2 cases dooms its argument.

12 *Arandell* addressed when one entity is liable for an antitrust violation involving another entity in  
13 the same corporate family. 900 F.3d at 629-32 (discussing the so-called *Copperweld* doctrine that governs,  
14 *inter alia*, when different related corporations can be liable for anticompetitive conduct) (citing  
15 *Copperweld Corp. v. Indep. Tube Corp.*, 467 U.S. 752 (1984)). Relying on the Tenth Circuit’s reasoning  
16 in *Lenox*, the *Arandell* Court set forth a two-step analysis for a Section 2 claim, like the one before the  
17 Court here.

18 As applied in this context, the first step is to determine whether Plaintiffs have alleged that the  
19 enterprise—or corporate family—as a whole committed a Section 2 violation. *Id.* (“in a single-enterprise  
20 situation, it is the affiliated corporations’ collective conduct—*i.e.*, the conduct of the *enterprise* they jointly  
21 compose—that matters; it is the *enterprise* which must be shown to satisfy the elements of a [Section 2]  
22 claim”) (emphasis and alterations in original) (quoting *Lenox*, 847 F.3d at 1236). Plaintiffs do not need to  
23 allege “that ‘specific Defendants’ independently satisfied each necessary element of the claims.” *Id.*  
24 (emphasis and alterations in original) (quoting *Lenox*, 847 F.3d at 1236); *see also Las Vegas Sun, Inc. v.*  
25 *Adelson*, No. 2:19-cv-01667, 2020 WL 7029148, at \*10 (D. Nev. Nov. 30, 2020) (denying motion to  
26 dismiss under *Arandell* for monopolization by corporate owners); *Hightower v. Celestron Acquisition,*  
27 *LLC*, No. 5:20-cv-03639, 2021 WL 2224148, at \*11 (N.D. Cal. Jun. 2, 2021) (same).



1       The second step is to assess whether Plaintiffs have alleged that each defendant in a corporate  
 2 family *played a role* in the antitrust violation. According to the Ninth Circuit, the Tenth Circuit in *Lenox*  
 3 agreed that a plaintiff’s “burden of establishing any individual defendant’s liability required showing *only*  
 4 that the defendant’s conduct played a ‘role’ in the overall anticompetitive scheme perpetrated by the  
 5 enterprise as a whole.” *Arandell*, 900 F.3d at 631 (quoting *Lenox*, 847 F.3d at 1230) (emphasis added). As  
 6 *Arandell* further explained, “*Copperweld* ‘forecloses’ a result that would allow sophisticated companies to  
 7 evade Section 2 liability by spreading anticompetitive schemes over multiple affiliates.” *Id.* at 632 (quoting  
 8 *Lenox*, 847 F.3d at 1236). Also, under *Arandell*, a corporation is liable if it charged inflated prices (or paid  
 9 deflated compensation) as part of its corporate family’s antitrust violation. *Id.* at 634.

10       Endeavor attempts to distinguish *Arandell* by arguing, “It was a conspiracy case governed by  
 11 Section 1 . . . not a Section 2 unilateral monopsonization case like this one.” Def.’s 4th Mot. at 9-10.  
 12 Endeavor contends that Plaintiffs are trying “to push *Arandell* even further from its origins” by arguing  
 13 that it applies to Section 2 cases. *See* Def.’s 4th Mot. at 13. Yet the Ninth Circuit held that it and the Tenth  
 14 Circuit in *Lenox*, a Section 2 case, “reached the same conclusion.” *Arandell*, 900 F.3d at 631. The Ninth  
 15 Circuit thus made clear in *Arandell* that it adopted the same legal test as the Tenth Circuit in *Lenox* and  
 16 that the test applies equally in Section 1 and Section 2 cases.

17       Endeavor also tries to distort *Arandell* by claiming the case requires Plaintiffs to show it played a  
 18 “‘crucial’ or ‘critical’” role in the anticompetitive scheme. Def.’s 4th Mot. at 13. But that is not what  
 19 *Arandell* requires. Instead, as *Lenox* held, and *Arandell* adopted, the “burden of establishing any individual  
 20 defendant’s liability require[s] showing *only* that the defendant’s conduct played a ‘role’ in the overall  
 21 anticompetitive scheme perpetrated by the enterprise as a whole.” *Arandell*, 900 F.3d at 631 (quoting  
 22 *Lenox*, 847 F.3d at 1230) (emphasis added). That is “because ‘in a single-enterprise situation, it is the  
 23 affiliated corporations’ collective conduct—*i.e.*, the conduct of the *enterprise* they jointly compose—that  
 24 matters; it is the *enterprise* which must be shown to satisfy the elements of a [Section 2] claim.” *Arandell*,  
 25 900 F.3d at 631 (quoting *Lenox*, 847 F.3d at 1236) (alterations in original) (emphasis in original). *Arandell*  
 26 therefore does not require Plaintiffs to show that Endeavor’s conduct independently violated the statute,  
 27 only that it played a role in the alleged Scheme.

1 Endeavor argues that Plaintiffs failed to plead it “‘engage[d] in coordinated activity’ [with Zuffa]  
 2 and that Endeavor itself ‘engaged in anticompetitive conduct.’” Def.’s 4th Mot. at 13. To make its  
 3 argument, Endeavor tries to twist a single line in the *Arandell* decision into a heightened standard. In that  
 4 case, the plaintiffs had submitted evidence that the subsidiary “sold gas at rigged prices and then distributed  
 5 the proceeds up to its parent’s coffers.” *Arandell*, 900 F.3d at 634. The subsidiary did not deny that it had  
 6 sold gas it purchased from the parent to consumers in Wisconsin. *Id.* The Court remarked, “Crediting  
 7 Plaintiffs’ evidence, [the subsidiary’s] role was essential to securing the benefit of the other Reliant  
 8 defendants’ price-fixing (at least in Wisconsin) . . . .” *Id.* at 634-35. Endeavor claims that this language  
 9 means its role in this case must “be ‘crucial’ or ‘critical’” to the scheme. Def.’s 4th Mot. at 13. But *Arandell*  
 10 never stated it was necessary for a member of a corporate family to play an essential role in a scheme for  
 11 it to be liable; it merely recognized that when the corporate family member played an essential role, it  
 12 necessarily played a sufficient role. *See Arandell*, 900 F.3d at 634-35.

13 *Arandell* eliminated any ambiguity on this point by explaining that a “wholly owned subsidiary that  
 14 engages in coordinated activity in furtherance of the anticompetitive scheme of its parent and/or commonly  
 15 owned affiliates is deemed to engage in such coordinated activity with the purposes of the single ‘economic  
 16 unit’ of which it is a part.” *Id.* at 631-32. That is consistent with *Arandell*’s holding that “any individual  
 17 defendant’s liability require[s] showing *only* that the defendant’s conduct played a ‘role’ in the overall  
 18 anticompetitive scheme perpetrated by the enterprise as a whole.” *Arandell*, 900 F.3d at 631 (quoting  
 19 *Lenox*, 847 F.3d at 1230) (emphasis added).

20 Plaintiffs satisfy the *Arandell* standard. Plaintiffs allege that Endeavor played an important role in  
 21 the scheme—for example, that Endeavor negotiates and executes pay-per-view (“PPV”), media, and  
 22 sponsorship agreements on behalf of the UFC and its Fighters. Am. Compl. ¶ 30 (citing Endeavor Group  
 23 Holdings, Inc., Amendment No. 1 to Form S-1 Registration Statement (Apr. 20, 2021) (“Endeavor S-1”),  
 24 at 5-8, 108-09, 124, 154, 156-57),<sup>12</sup> and that the Scheme has inflated the UFC’s PPV prices significantly  
 25

26 <sup>12</sup> Compare Am. Compl. ¶ 30 & nn.5-6 (citing Endeavor S-1 at 4-7, 109, 121, 148, 150), with *id.* ¶ 47  
 27 (explaining that promotions in the Relevant Output market generate revenue through “broadcast of the  
 28 event on PPV, television, or over the Internet as well as through the sale of live and taped television  
 programming, video-on-demand, merchandise . . . , event sponsorships, and the collection of MMA-  
 related copyright and trademark royalties”).

1 above competitive levels. *Id.* ¶¶ 47, 145. In other words, Endeavor charged artificially inflated prices, an  
 2 act that renders it liable for the Scheme. *Arandell*, 900 F.3d at 634.

3 Plaintiffs also allege that Defendants’ Scheme involves blocking sponsors from working with actual  
 4 or potential rivals and using sponsorship agreements to threaten, intimidate, and retaliate against MMA  
 5 fighters who work with or for would-be rivals or speak out against the UFC. Am. Compl. ¶¶ 104(g), 107-  
 6 08, 113(a), 115. Plaintiffs further allege that the UFC enhanced its control over fighters by imposing other  
 7 restrictions in fighter contracts regarding sponsorship agreements, *id.* ¶ 105, and that Endeavor negotiated  
 8 these sponsorship agreements. *Id.* ¶ 30 & n.5 (citing Endeavor S-1 at 4-7, 109, 121, 148).

9 Plaintiffs also allege that Endeavor claims to operate the UFC’s online video streaming platform,  
 10 which the UFC uses to deprive would-be rivals of necessary inputs to promote MMA events. *Id.* ¶ 30 &  
 11 n.7 (citing Endeavor S-1 at 5, 49, 108, 150-51); *id.* ¶ 65.

12 Plaintiffs’ Amended Complaint also supports the plausible inference that Endeavor’s involvement  
 13 in the Scheme runs even deeper. It alleges Endeavor’s direct participation in the UFC’s day-to-day business  
 14 activities involving the promotion of live professional MMA bouts and events featuring members of the  
 15 Class. Am. Compl. ¶¶ 30-31, 45-52, 98-99. Those allegations include statements from Endeavor’s own  
 16 SEC filings wherein it purports to operate all aspects of the UFC’s business, including managing and  
 17 promoting the UFC’s live professional MMA bouts and producing and distributing the UFC’s live  
 18 professional MMA programming. *Id.* ¶ 30 & n.3 (citing Endeavor S-1, at 108).<sup>13</sup> Endeavor even boasts  
 19 that the corporation and its employees hold promotions’ and matchmakers’ licenses in various states  
 20 allowing them to organize and promote the UFC’s live Professional MMA events. *Id.* ¶ 30 & n.4 (citing  
 21 Endeavor S-1 at 159).

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22  
 23  
 24 <sup>13</sup> The detailed allegations in the Amended Complaint here are unlike the pleadings in *Arnold*  
 25 *Chevrolet LLC v. Tribune Co.*, 418 F. Supp. 2d 172, 178 (E.D.N.Y. 2006) (cited in Def.’s 4th Mot. at 6),  
 26 where “there [we]re no allegations in the Amended Complaint that even suggest that [the parent  
 27 company] was involved in [the subsidiary]’s actions in any way” and the “[p]laintiffs’ failure to articulate  
 28 any specific allegations against [the parent corporation] [wa]s fatal to their claims.” (emphasis in  
 original). Similarly, in *In re Suboxone (Buprenorphine Hydrochloride & Nalaxone) Antitrust Litig.*, the  
 plaintiffs “failed to allege that [the parent corporation] exercised sufficient control or pervasive  
 domination over [the subsidiary] to support attributing [the subsidiary]’s market power to [the parent].”  
 No. 13-MD-2445, 2015 WL 12910728, at \*3 (E.D. Pa. Apr. 14, 2015) (cited at Defs.’ 1st Mot. to  
 Dismiss at 6-7).

In addition to Endeavor’s own SEC filings and other statements, the SEC filings for defendant TKO, formerly known as Zuffa Parent LLC, underscores Endeavor’s influence on and extensive role in running the UFC.<sup>14</sup> TKO’s 8-K contradicts Endeavor’s repeated, incorrect assertions that Endeavor’s actions are not “critical” or “crucial” to the alleged scheme. Def.’s 4th Mot. at 13. In fact, in return for TKO paying Endeavor *\$35 million every year* under the “Services Agreement,”<sup>15</sup> Endeavor provides TKO and its subsidiaries (including Defendant Zuffa) 50 different services relating to UFC’s operation, including:<sup>16</sup>

- Streaming Services
- Live Event Production Services
- Content Production Services
- Ticketing and Hospitality Services
- Sale/Licensing of Content Rights Services
- Marketing/Events Services
- Consumer Product Licensing Services
- Sponsorship Services
- Corporate Development Services
- Immigration Services
- Corporate Legal Services

The Services Agreement between Defendants Endeavor and TKO further grants Endeavor, as Service Provider, significant control over TKO and its subsidiaries. *Id.* at 136. It requires the Service Recipient

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<sup>14</sup> Plaintiffs respectfully request that the Court take judicial notice of Defendant TKO’s SEC 2023 8-K filings, which are a matter of public record whose accuracy is not in dispute. “It is...well established that courts may take judicial notice of SEC filings.” *Wells*, 658 F. Supp. 3d at 912 (citing *Fluor*, 2022 WL 2101891, at \*2); *Plevy*, 38 F. Supp. 2d. at 821 (SEC documents, including 8-Ks and 10-Qs, “are public records required by the SEC to be filed, [and] the Court may take judicial notice of them.”); *Richardson v. Oppenheimer & Co. Inc.*, No. 2:11-cv-02078-GMN, 2014 WL 1304343, at \*3 (D. Nev. Mar. 31, 2024) (“SEC filings are judicially noticeable documents which may be considered on a motion to dismiss.”). To the extent that TKO’s SEC 8-K filings may be noticeable only for the fact of its publication and not for its contents, Plaintiffs respectfully request leave to amend the complaint to address these facts.

<sup>15</sup> See TKO Group Holdings, Inc. Annual Report (8-K) at 134 (Sept. 12, 2023), available at <https://investor.tkogrp.com/financials/sec-filings/sec-filings-details/default.aspx?FilingId=16926499>

<sup>16</sup> *Id.* at 148-154.

(in this case TKO or its affiliate, *id.* at 129) to adhere in all material aspects to the applicable and reasonable policies and procedures of the Service Provider. *Id.* at 136. Additionally, the agreement mandates that the Service Recipient provide all necessary data and information required to the Service Provider.

Non-conclusory allegations in the Amended Complaint, and public information of which this Court may take judicial notice, thus plausibly establish that Endeavor plays various central roles in the alleged Scheme—just as it plays various and extensive roles in running the UFC. *Id.* at ¶¶ 30-31. That exceeds the standard for stating a claim against Endeavor—that it must play “a role” in the alleged Scheme. *Arandell*, 900 F.3d at 631.

**B. Plaintiffs’ Allegations of Monopsony Power Against Zuffa Suffice Given the Other Allegations of Endeavor’s Role in the Scheme**

In their first motion to dismiss, Zuffa and Endeavor argued Plaintiffs failed to allege that Defendants possess monopsony power.<sup>17</sup> The Court rejected this argument in denying Defendants’ motion.<sup>18</sup> Endeavor now complains that Plaintiffs direct all allegations of monopsony power only against Zuffa, not Endeavor.<sup>19</sup> Endeavor again ignores *Lenox* and *Arandell*. In *Lenox*, while the district court granted Defendants’ motion because Lenox could not establish the monopoly-power aspect of its Section 2 claims, the Tenth Circuit disagreed with the narrow lens through which the district court viewed Lenox’s claims. The Tenth Circuit held that parent and subsidiary companies could be held liable for Section 2 violations based on their collective conduct, without proof that the companies independently satisfy each element of a monopolization or attempted monopolization claim. *Lenox*, 847 F.3d at 1235-36. The Ninth Circuit in *Arandell* similarly recognized that “any individual defendant’s liability require[s] showing *only* that the defendant’s conduct played a ‘role’ in the overall anticompetitive scheme perpetrated by the enterprise as a whole.” 900 F.3d at 631 (quoting *Lenox*, 847 F.3d at 1230). Plaintiffs allegations that the *enterprise* had monopsony power, as the Court already found, are sufficient. Because Plaintiffs adequately allege Endeavor’s role in the scheme, Endeavor’s argument fails.

<sup>17</sup> Defs.’ 1st Mot. at 11-12.

<sup>18</sup> Mot. Hr’g Tr. at 29:14-15, ECF No. 69; Min. Order, ECF No. 158.

<sup>19</sup> Def.’s 4th Mot. at 6-7.

### C. Endeavor’s Alleged Exclusionary Conduct Establishes Liability

As the Ninth Circuit explained in *Oliver v. SD-3C LLC*, 751 F.3d 1081 (9th Cir. 2014), when defendants engage in an anticompetitive scheme, commit acts during the statutory period in furtherance of that scheme, and cause new harm to a plaintiff, the continuing violation doctrine applies. *Id.* at 1086 (applying *Klehr* to an antitrust case).<sup>20</sup>

Endeavor argues that Plaintiffs must specifically plead “exclusionary conduct” by Endeavor to establish liability. *See* Def.’s 4th Mot. at 7. However, under these circumstances, Plaintiffs can rely on *all* of the Defendants’ exclusionary conduct in furtherance of the scheme—including acquisitions that took place before the statutory period—to establish liability. *See In re Google Digital Advert. Antitrust Litig.*, No. 20-cv-3556, 2021 WL 2021990, at \*5 (N.D. Cal. May 13, 2021) (holding plaintiffs can rely on acquisitions that occurred before the statutory period in support of liability provided those “acquisitions were made *in concert with* the company’s other anticompetitive conduct”) (emphasis added);<sup>21</sup> *Jones v. Varsity Brands, LLC*, 618 F. Supp. 3d 713 (W.D. Tenn. 2022) (similar); *Jones v. Varsity Brands, LLC*, 618 F. Supp. 3d 725, 757 (W.D. Tenn. 2022) (holding plaintiffs sufficiently alleged anticompetitive scheme including exclusionary contracts and other activities that “involved acquisitions and therefore constitute continuing violations”).

Indeed, Endeavor admits that Plaintiffs “state a continuing violation of antitrust law” if they “allege that—during the [statutory] period—the defendant completed ‘a new and independent’ overt act and inflicted ‘new and accumulating injury on the plaintiff.’”<sup>22</sup> Courts hold that the statute of limitations begins anew each time a defendant takes an “overt act” that injures a plaintiff in a monopsonization case. *See*,

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<sup>20</sup> *See also Samsung Elecs. Co. v. Panasonic Corp.*, 747 F.3d 1199, 1203-04 (9th Cir. 2014) (entering new licensing agreement and enforcing existing agreement each sufficient for continuing violation doctrine); *Columbia Steel Casting Co. v. Portland Gen. Elec. Co.*, 111 F.3d 1427, 1444-45 (9th Cir. 1996) (actions taken in accordance with a pre-statutory period anticompetitive contract were sufficient for continuing violation doctrine); *Hennegan v. Pacifico Creative Serv., Inc.*, 787 F.2d 1299, 1301 (9th Cir. 1986) (holding new overt act occurred under continuing violation doctrine each time tour operators shepherded tourists away from plaintiffs’ shop in exchange for payment).

<sup>21</sup> *Google* was dismissed without prejudice under the statute of limitations, but only because—unlike here where the acts are intertwined and synergistic—plaintiffs there had not alleged the acquisitions were made in concert with the more recent anticompetitive conduct and plaintiffs in *Google* were granted leave to amend to make appropriate allegations. *Id.* at \*5-6.

<sup>22</sup> Defs.’ 1st Mot. at 13 (quoting *Samsung Elecs.*, 747 F.3d at 1202).



1 *e.g.*, *Solo v. SD-3C LLC*, 751 F.3d 1081, 1086 (9th Cir. 2014) (“the Supreme Court and federal appellate  
 2 courts have recognized that each time a defendant sells its price-fixed product, the sale constitutes a new  
 3 overt act causing injury to the purchaser and the statute of limitations runs from the date of the act.”);  
 4 *Hennegan v. Pacifico Creative Serv., Inc.*, 787 F.2d 1299, 1301 (9th Cir. 1986) (holding that a new overt  
 5 act occurred each time tour operators shepherded tourists away from plaintiff’s shop in exchange for  
 6 payment).

7 That is *precisely* what Plaintiffs allege here: during the statutory period, *all* Defendants committed  
 8 new, independent overt acts in furtherance of the scheme, causing new and accumulating injuries to  
 9 Plaintiffs. For example, Defendants entered and continue to enter into new exclusive contracts with fighters  
 10 on a routine basis. Am. Compl. ¶¶ 100-106 (using present tense to describe exclusive contracts); *id.* ¶ 104  
 11 (listing the UFC’s standard restrictive provisions “continuing into the Class Period”). Defendants also  
 12 continue to engage in coercion, *see, e.g.*, *id.* ¶ 110 (“UFC punished and continues to punish fighters that  
 13 refuse, or consider refusing, the UFC’s contractual terms”), *id.* ¶¶ 107-110, and to acquire rivals or impede  
 14 their growth through anticompetitive conduct. *Id.* ¶ 113 (“continuing into the present, the UFC accelerated  
 15 its aggressive anticompetitive campaign” of driving rivals out of business or acquiring them); *see also id.*  
 16 ¶¶ 111-117. Defendants also continue to pay fighters much less than they would in the absence of the  
 17 scheme.<sup>23</sup>

18 As the Ninth Circuit held, anticompetitive schemes that are exempt from the continuing violation  
 19 doctrine are “the exception, not the rule.” *Oliver*, 751 F.3d at 1085 n.5 (quoting *Samsung Elecs.*, 747 F.3d  
 20 at 1203). The rule is that if defendants continue to commit acts that cause harm during the statutory  
 21 period—such as charging above-competitive prices or entering contracts that pay below-competitive  
 22 compensation—plaintiffs’ claims arising from those harms are timely. *Id.* Here, Plaintiffs allege new acts  
 23 during the statutory period—including entering new anticompetitive contracts on an ongoing basis—and  
 24 new and accumulating injuries—particularly the ongoing suppression of class member compensation.

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25  
 26 <sup>23</sup> *See, e.g., id.* ¶ 138 (“As a result of the UFC’s scheme, compensation associated with fighting in  
 27 MMA bouts to members of the Class has been *and continues to be* artificially suppressed.”) (emphasis  
 28 added); *id.* ¶ 144 (“As a result of the anticompetitive scheme, the UFC *is able* to compensate Fighters  
 below competitive levels even though UFC events have among the highest average ticket prices in all of  
 sports.”) (emphasis added); *id.* at ¶ 147 (“The Conduct comprising the UFC’s anticompetitive scheme is  
 continuing and so are the damages suffered by the members of the Class.”).

Thus, *all* of Defendants' actions in furtherance of the scheme should be considered in assessing Defendants' liability. And through that lens, it is clear that Plaintiffs alleged sufficient facts specific to Endeavor to overcome its fourth motion to dismiss.

#### **D. Plaintiffs Remain Entitled to Discovery from Endeavor**

At the hearing on Endeavor's prior motion to dismiss, the Court suggested that it would allow focused discovery on the role of Endeavor before entertaining another Rule 12 motion by Endeavor.<sup>24</sup> Endeavor has yet to meaningfully participate in discovery or produce documents responsive to Plaintiffs' discovery requests. Specifically, in response to the Court's statement that discovery on Endeavor's role was appropriate, Plaintiffs promptly served discovery requests on October 13, 2023.<sup>25</sup> Rather than substantively responding, Endeavor raised broad objections and provided minimal responses,<sup>26</sup> claiming that much of the requested discovery was irrelevant because Endeavor purportedly did not engage in the conduct related to the requests. *See* Def.'s Resp. and Obj. to RFPs, 2:4-15. Of course, if Endeavor did not engage in the challenged conduct, it would have little to nothing to produce! In any event, where Endeavor did indicate a limited willingness to produce documents, it conditioned it on the entry of a protective order. *See id.* at 6:23-24; 7:5-7; 14:24-28. With the protective order now having been in place since January of this year, Endeavor nonetheless continues to push for dismissal before fulfilling its discovery obligations imposed by the Court. Endeavor's refusal to engage meaningfully in discovery has prejudiced Plaintiffs' ability to obtain relevant information necessary to challenge Endeavor's motion. Therefore, if the Court is not persuaded that Endeavor's motion to dismiss should be denied outright and with prejudice for the reasons noted above, the Court should decline to grant Endeavor's motion and should require Endeavor to meet its discovery obligations as this Court has already ruled.

#### **IV. CONCLUSION**

For the foregoing reasons, the Court should deny Endeavor's Fourth Motion to Dismiss.

<sup>24</sup> *See* Mot. Hr'g Tr. at 23:14-22, ECF No. 68.

<sup>25</sup> *See* Pls.' First Requests for Produc. of Docs. for Defendant Endeavor Group Holdings, Inc., ("Pls. 1st RFPs"), Oct. 13, 2023.

<sup>26</sup> Def. Endeavor Group Holdings, Inc.'s Resp. and Obj. to Pls.' First Request for Produc. of Docs., ("Def.'s Resp. and Obj. to RFPs"), Nov. 13, 2023.



1 Dated this 21st day of October, 2024.

2 Respectfully Submitted,

3 By: /s/ W. Joseph Bruckner

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**CERTIFICATE OF SERVICE**

The undersigned hereby certifies that the foregoing Plaintiffs' Opposition to Defendant Endeavor Group Holdings, Inc.'s Fourth Motion to Dismiss Plaintiffs' Amended Complaint was served on October 21, 2024 via the Court's CM/ECF electronic filing system addressed to all parties on the e-service list.

/s/ W. Joseph Bruckner

W. Joseph Bruckner

LOCKRIDGE GRINDAL NAUEN PLLP